

Dear all,

Unfortunately, the second wave could not be prevented. This one is considerably stronger than the first one. During the current winter months, this is all the more noticeable for all of us. Lockdown, or partial lockdown, as you might call it, is all about ensuring that what was imposed on us in spring is still valid. Keep your distance, wear mouth and nose protection, not only where it is obligatory, and wash your hands often. Restrict contacts as much as possible. Not really anything new.

I know this is not easy for anyone to bear. But we must. We must therefore show patience with ourselves and our fellow human beings and acknowledge the facts until there is a sufficient vaccination rate. The incredible achievement of science must be recognised here. But vaccination is a very personal decision. Everyone does it as he or she feels it is right for him or herself. I personally will get vaccinated as soon as it is possible. The fact is, only if a large part of the population is immune this virus will be unable to spread. The restrictions we have to live with now will be a thing of the past.

What remains after this crisis? An incredibly massive economic damage. At some point the debts will have to be repaid. In addition, not every company will survive, especially those that had to shut down as result of the measures. In a few years we will probably understand how our lives, our environment, our free-time, everything that actually makes us what we are, have changed.

For POSSEHL ELECTRONICS, this year is marked by very deep crises and amazing recoveries. As you know, the second quarter was simply bad for all companies of POSSEHL ELECTRONICS. The third quarter was a little bit better and the fourth one exceeded our expectations. Whether automotive industry or semiconductor industry. Demand is increasing everywhere, our order books are filling up and production ramp-ups for new products are accelerating. We were also able to win very exciting new projects in each area. Our customers trust us worldwide. But there is one point we need to know: this situation has arisen due to the strong upturn in the Chinese market. The North American market is also showing a slight improvement. However, Europe is not yet ready. How long this will continue, nobody knows. At least it seems good in the last quarter of 2020 and the first quarter of 2021.

What does this mean for us: no more short-time work in Germany and no more closing days in other parts of the world. Rather for all overtime. This situation for POSSEHL ELECTRONICS is in contrast to the announcements of factory closures up to staff reductions of the OEMs and their suppliers. The situation is even more difficult in other areas. 40 percent decrease in turnover in the aviation industry, considerable losses in hotels and food service. In addition, the livelihoods of those who earn their living with art and culture are also under threat.

Things look much better at POSSEHL ELECTRONICS. We have a lot to do again at the moment, the future viability of POSSEHL ELECTRONICS is given. Even if fewer cars are produced, the electrification of our mobility will continue to be pushed, assistance systems in cars will be further developed. The digitalisation of all aspects of life will continue to increase. All our locations profit from this.

We are well prepared, and hopefully we will be able to put 2020 to paper quickly. There will still be many fluctuations and uncertainties in the future. Together, we are showing every day that we can cope well with these diverse situations. Many thanks to all of you for your contribution to this.

The Christmas and New Year's season will be different this year. Maybe it's not so bad. A little more melancholy, thoughtfulness and silence. No matter which religion you belong to or not. A bit of introspection, being open with your fellow human beings, and avoiding loneliness wherever possible. I wish us all good luck for this.

Spend a nice Christmas and relaxing days at the end of the year and get well into the New Year. Together we look forward to 2021.

Stay healthy, you and your family and friends.

Daniel Pitschmann

CEO Possehl Electronics Group